



## 2013 first quarter sales

(€ millions) – IFRS – to 31 March	Q1 2013	Q1 2012	% change
<b>Consolidated sales</b>	<b>53.9</b>	54.5	(1.1%)

Radiall reports sales of €53.9 million for the first quarter of 2013, virtually unchanged from the first quarter of 2012 and slightly higher than in the fourth quarter of 2012 (up 0.1%).

On a like-for-like basis\*, growth was 1.5% compared to the first quarter of the previous financial year.

Civil aeronautics maintained its strong momentum, with the industrial sector continuing to grow, whilst other market segments contracted compared to 2012. Nevertheless, the military, space, telecoms and automotive markets all showed improvement compared to the last quarter of 2012.

First quarter international sales accounted for 83.4% of total Group sales.

### Outlook:

Buoyed by an increasing order book, the Group remains confident in its ability to deliver moderate growth in 2013, whilst closely monitoring the overall economic climate and further potentially adverse developments in the EUR/USD exchange rate.

*\*due to both unfavourable exchange rate effects and the proportional consolidation of 50% of the RAYDIALL subsidiary in the first quarter of 2013.*

### Shareholders' agenda:

- Annual General Meeting: **Wednesday 22 May 2013.**
- 2013 second quarter sales: **Thursday 18 July 2013.**

### About RADIALL

RADIALL designs, develops and manufactures electronic components dedicated to wireless communication, automotive telematics and military and aeronautic equipment applications.

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