



Sales for the third quarter: up 10.1%  
Cumulative sales for the first nine months of 2016: up 7.0%

Consolidated sales (€ millions)	2016	2015	% change
1 <sup>st</sup> quarter	79.0	77.2	+2.3%
2 <sup>nd</sup> quarter	76.5	70.1	+9.2%
3 <sup>rd</sup> quarter	76.6	69.6	+10.1%
<b>Total 9 months</b>	<b>232.1**</b>	<b>216.8*</b>	<b>+7.0%</b>

\* including sales of €0.9 million generated by Van-System since 1 August 2015  
\*\* including sales of €5.6 million generated by Van-System since 1 January 2016

### Sales growth in the third quarter of 2016

Radiall recorded sales of €76.6 million for the third quarter of its 2016 financial year, an increase of 10.1% compared with the third quarter of the previous financial year. On a like-for-like basis, sales for the period grew to the same extent as in 2015. Growth over the third quarter benefited in particular from an excellent Telecoms business and a favourable base effect.

Sales for the first nine months of 2016 totalled €232.1 million, an increase of 7.0% compared with the same period of 2015. On a like-for-like basis, sales grew by 5.4%.

All business segments have posted growth since the start of the year with the exception of Space, with Telecoms posting the most significant growth. The Industrial sector, which benefited from the consolidation over nine months of the Van-System business compared with two months in 2015, achieved significant growth. Civil Aeronautics, the Group's main activity, was as robust as ever and the Defence segment remained on a positive trend.

Bolstered by the healthy sales trend outside France, Radiall maintained its strong international presence, which represented 88.0% of sales at the end of September 2016.

### Outlook

The satisfactory rise in sales across most of its markets leads Radiall to confirm that, for the second half of the year, it expects to achieve sales and an operational profitability close to the levels reached during the first half of the financial year.

**Next communication: 2016 fourth quarter sales: 13 January 2017.**

### About Radiall

*RADIALL designs, develops and manufactures interconnection components dedicated to high-reliability electronic applications, wireless communications, and military and aeronautic equipment.*

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